FOODSERVICE

REDUCING HEALTHCARE COSTS. IMPROVING HEALTHCARE QUALITY.
Every day, you’re working hard to keep expenses low and quality high. But the more complex healthcare gets, the more difficult your job becomes. We understand. And that’s why we developed Amerinet Foodservice Solutions: the simple, yet total answer to helping you lower costs, improve operating margins and do what at times may seem impossible – lower costs at the same time you enhance quality and safety. Not only is it possible – it’s a goal you can achieve, when you choose Amerinet.

We provide a comprehensive range of member-focused products and services, delivered by industry-leading suppliers. And group purchasing solutions that offer significant savings opportunities for all network members, both hospitals and alternate care sites.

Today’s Complex Foodservice Issues

Today, foodservice operations face more challenges than ever before.

- **Sustainability** – Amerinet Foodservice works with its distributor and manufacturer partners to identify and have in stock green and sustainable items – from fair trade coffee to biodegradable cutlery. The environmentally preferable purchasing (EPP) program takes members through a step-by-step process in their green journey – from organizing a task force to identification of what is feasible to accomplish to actual implementation. And Practice GreenHealth, one of our national partners, works with the Amerinet team to ensure that our foodservice bids are appropriately worded and easily understood, again focusing on the needs and concerns of our membership.

- **Technology** – Amerinet wants member facilities to operate at the highest level of efficiency possible. To support this effort, Amerinet partners with various distributors and manufacturers for a variety of technologically advanced products, including menu programs and cashless cafeteria systems.

- **Financial responsibility** – Amerinet Foodservice Solutions work with member facilities to identify cost-savings opportunities. Beyond smart purchasing, we offer operational resources – from tray lines in the cafeteria to staff education – that help member facilities operate more efficiently. The key for us is to help you operate faster, smarter and better.

- **Food safety** – Through Inquisit®, Amerinet’s education division, we have an entire menu of educational sessions and seminars on proper food handling techniques, food safety and kitchen safety, along with Serve Safe® training available through Amerinet’s Foodservice distributors as well.
DOESN’T HAVE TO BE.

The Amerinet team includes foodservice experts who ensure we deliver the products you need most at the best possible price.
Delivering as much as 15 percent savings, Amerinet Foodservice Solutions improve customer satisfaction through access to suppliers offering a wide variety of menu choices, quality products, innovative solutions for patient meal delivery, the latest in food preparation equipment and everything needed to present appetizing and nutritious meals. The value of this program increases through access to Kellogg’s Education Connection, along with Amerinet’s National Nutrition Month Promotion, calendar of events and manufacturer rebate program that returns savings to you. Choose Amerinet, and you will have new resources and guidance to help you make even better foodservice-related decisions.

OUR COMPREHENSIVE FOODSERVICE PRODUCTS AND SERVICES

- Regional foodservice distribution
- National manufacturer agreements
- Foodservice equipment and smallware
- Foodservice software
- Dish machine and cleaning chemicals
- Enteral products and devices
- Paper products
- Regional agreements for milk, ice cream and bread
- Extensive allowance program
Our foodservice specialists are available to assist with product specification and selection and help foodservice professionals meet quality and satisfaction goals through a variety of information and education tools.

- Member resources provides real-time access, 24 hours a day, to members’ contract information, purchasing history and financial information. A section of the Amerinet Web site, member resources is a portal to the Web-based tools, programs and services found on www.amerinet-gpo.com.

- Educational resources via member conferences, Inquisit, Amerinet’s education division, and Inquisit I-Link, our comprehensive online resource. Ask your Amerinet representative about our full range of professional development and continuing education resources.

“...Amerinet has our best interests at heart. We are now operating more efficiently, having reduced expenses $288,000 and increased meals served by 150,200, as a result of our increased utilization of Amerinet’s Foodservice portfolio.”

- Robin Rush, Director, Nutrition Services
  Kingman (Ariz.) Regional Medical Center
AccuPrice
AccuPrice® is an innovative software tool that combines master file maintenance, monthly price audits and staff resources to quickly identify and resolve pricing errors. Each month, the AccuPrice software reviews purchases and submits an audit report by e-mail to the facility including key elements such as unfavorable and favorable variances on base as well as tier pricing programs.

Amerinet Savings Roadmap
Amerinet Savings Roadmap™ is a pathway to identify realistic and actionable opportunities for contract savings and product standardization, utilizing a competitive portfolio of product and service contracts. This process makes it possible for decision makers to conduct a complete analysis of their total spend. It identifies immediate savings opportunities by displaying key information for executive review and effective decision support.

Savings Roadmap analyzes and compares members’ current spend with the Amerinet portfolio to identify exact contract matches. This dynamic reporting tool enhances the decision-making process by creating reports that evaluate total supply chain spend.
Amerinet Foodservice Solutions is a simple, complete program for you to achieve what may seem contrary at first – reducing cost and increasing the quality of care at the same time. Now imagine that every department within your hospital is doing the same thing. That’s what our Total Spend Management Solutions are all about.

**Total Spend Management Solutions**

Supported by a portfolio of product and service contracts, Amerinet delivers strategic solutions and expertise – all designed to maximize your financial performance. The wide range of programs offered through our Total Spend Management services provides solutions to address supply chain and operational performance issues such as revenue cycle, price accuracy, data integrity, transparency, physician relations, employee satisfaction, recruitment and productivity.

Wise spending. Efficient operation. Leveraging our nationwide network to create economies of scale. Our Total Spend Management Solutions deliver it all and something far greater: the ability for your organization to become more vital, more robust and more focused on what you want to do most – give your patients the quality of care they deserve.

Healthcare grows more complex by the day. Amerinet is proud to be the GPO that is reducing confusion – not adding to it. The more challenging foodservice operations become, the more you can trust Amerinet to keep things simple.

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"The Amerinet Savings Roadmap saved us $1.2 million last year. It provided us with a fast and easy way to make effective cost-saving decisions."

- Vincent Vicidomini, Director of Materials Management
  St. Barnabas Hospital, Bronx, N.Y.

**More Amerinet solutions to help your department balance cost with quality:**

- Capital solutions
- Facility planning, design and development
- Financial services
- Foodservice consulting
- Human resources services
- Linen service
Improving Your Supply Chain and Operational Performance

- Price Accuracy
- Data Integrity
- Physician Relations
- Transparency
- Employee Satisfaction
- Recruitment
- Productivity

Questions? Ask your Amerinet representative or call Customer Service at 877-711-5700

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Amerinet serves acute and alternate care providers nationwide.

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