Join the Intalere National Health Alliance

Intalere regional alliances are virtual integrated delivery networks (IDNs) working together to drive improvements in their quality and financial outcomes. The Intalere National Health Alliance (INHA) is comprised of five regional Intalere groups - Health Resource Services (HRS), Strategic Resource Partners (SRP), Western Alliance of Healthcare Resources (WAHR), Northern Star Alliance (NSA) and Intalere Arizona Regional Council (IARC). Committed Intalere members can also access INHA agreements through the WAHR Affiliate Program. Together, they represent more than $2.46 billion in group purchasing sales volume.

About Intalere National Health Alliance
INHA provides an environment in which individual facilities, regardless of their size, can drive additional savings through the aggregation of their purchasing volume, improve their profit margin through revenue shareback and share best practices.

Mission
Enhance contracts by using volume and commitment to drive more aggressive pricing, develop strong networking to share best practices and improve patient outcomes, and identify new revenue opportunities through collaborative initiatives.

Benefits
- To provide a source for regional contracting opportunities for INHA members.
- To optimize IDN volumes and commitments, additional values and economies of scale.
- To function as a source of focused input to Intalere.
- To seek opportunities to grow Intalere contract utilization.
- To establish relationships with suppliers that demonstrate a willingness to improve quality and financial outcomes for our INHA members.

INHA Successes
- INHA has leveraged its purchasing volume to negotiate a preferred distribution agreement for medical surgical products, enabling all members to access the same distribution markups, guaranteed fill rates and consistent pricing for self-branded products.
- The alliance has the commitment and ability to move market share with nearly 169 regional agreements. Within the first year, one supplier contract achieved 500 percent growth and savings to member organizations.
- Many suppliers offer enhanced tier levels for all INHA members regardless of class of trade.
- Expansion of previously limited regional contracts to the entire committed INHA membership.

Learn More
Want more specifics on what a partnership with INHA can do for you? To get details on how we can help you grow market share, gain market penetration and volume movement, please contact Amber Bolas, Senior Director, Alliances, Western Region at 877-711-5700 ext. 8489 or amber.bolas@intalere.com.

About Intalere
Intalere’s mission focuses on elevating the health of healthcare by designing solutions to improve our members’ financial, operational and clinical performance. We empower our customers and deliver measurable results through our highly personalized approach of creating strategies and programs focused on their goals. From managing their entire spend to strategic consulting around diagnosing particular areas of concern, our unique provider-owned model allows us to leverage nationally recognized best practices in supply chain and patient outcomes to drive efficiencies for our members. To learn more, visit www.intalere.com.

We bring member facilities:
- Cost savings
- Quality of care
- Productive networking
- Effective education

INHA Membership

<table>
<thead>
<tr>
<th>Membership Type</th>
<th>Count</th>
</tr>
</thead>
<tbody>
<tr>
<td>Hospital</td>
<td>789</td>
</tr>
<tr>
<td>Surgery Center</td>
<td>1,788</td>
</tr>
<tr>
<td>Clinic</td>
<td>17,486</td>
</tr>
<tr>
<td>Long Term Care</td>
<td>6,046</td>
</tr>
<tr>
<td>Laboratory</td>
<td>905</td>
</tr>
<tr>
<td>Home Health Care</td>
<td>1,759</td>
</tr>
<tr>
<td>Physician Practice</td>
<td>2,540</td>
</tr>
<tr>
<td>Other</td>
<td>10,071</td>
</tr>
<tr>
<td>Total</td>
<td>41,384</td>
</tr>
</tbody>
</table>