Supplier Diversity Program
Connecting Members with Diverse Suppliers

Who is Intalere?
An industry-leading group purchasing organization (GPO) dedicated to promoting quality healthcare delivery, efficiency and cost reduction.

Intalere believes small, minority, women and veteran (veteran and service-disabled veteran) business enterprises (SMWVBEs) are the cornerstones of economic development. The Intalere Supplier Diversity Program works to solidify that foundation and create increased opportunities for these businesses.

Intalere fosters business relationships with SMWVBEs where it supports and reflects the needs of the membership. In addition, contracted Intalere suppliers that do business with SMWVBE suppliers will be viewed as providing additional value to Intalere members.

What is the Supplier Diversity Program?
The Intalere Supplier Diversity Program is a resource connecting Intalere members with diverse suppliers. It includes:

• Ensuring SMWVBEs are included in product and service Request For Proposals (RFPs) and treated fairly in the RFP award selection. Intalere does not contract with SMWVBEs solely due to their diversity status.

• Added marketing efforts to raise awareness of SMWVBE status, so member facilities can easily connect with them to achieve diversity spend requirements and contribute to economic development in their local communities.

• The Partnership Program, which links Intalere supplier partners interested in business development and growth through SMWVBEs.

The Intalere Supplier Diversity Program provides many benefits to contracted SMWVBEs such as:

• Enhanced marketing efforts.
• Supplier Diversity Vendor Recognition Award.
• Sales support.
• Scholarship opportunity for MBEs to attend Tuck’s Supplier Diversity Professional Excellence program.
• Program mentoring opportunities through the Partnership Program.
• Connection to members that have specific supplier diversity needs.
• Contracting strategies that focus on access and utilization.

Information on Intalere’s Contracting Principles and the Supplier Diversity Program are available on the Intalere website at www.intalere.com under the Suppliers tab.

Want more specifics on what a partnership with Intalere can do for you?
For details on how Intalere can help you grow market share, gain market penetration and volume movement, contact us:
Stacey Winston
Sr. Director, Contracting
877-711-5700, ext. 3220
diversity@intalere.com

Learn More
Contact us today to learn more about Intalere’s Supplier Diversity Program:
877-711-5600
info@intalere.com
www.intalere.com
How does Intalere define a diverse supplier?

A diverse supplier must fall under one of the following descriptions, must provide market competitive pricing and/or service and support, and provide a purchase advantage for Intalere members:

- **Small Business**: An enterprise that is independently owned and operated, is not dominant in its field of operation, and has qualified as a small business under the criteria and size standards established by the U.S. government (13 CFR 121). The number of employees and revenue can vary according to its products or services.

- **8(a) Certified**: A business concern certified by the U.S. Small Business Administration as an 8(a) business.

- **Small Disadvantaged Business**: A business concern certified by the U.S. Small Business Administration as a “small disadvantaged” business.

- **Minority-Owned Businesses**: A business concern at least 51 percent owned and operated by a U.S. citizen or citizens with certain ancestry.

- **Woman-Owned Business**: A business concern at least 51 percent owned by one or more women, and the management and daily business operations of which are controlled by one or more women.

- **Veteran-Owned Business**: A business concern at least 51 percent owned by one or more qualified veterans, and the management and daily business operations of which are controlled by one or more qualified veterans.

- **Service Disabled Veteran-Owned Business**: A business concern at least 51 percent owned by one or more qualified disabled veterans whose disability is service related, and the management and daily business operations of which are controlled by one or more qualified service disabled veterans.

- **HUBZone Small Business**: A small business with its principal office located in a HUBZone, with at least 35 percent of its employees residing in a HUBZone, and certified by the U.S. Small Business Administration.

SMWVBEs must be able to show valid, updated certification from one of the following agencies:

- Small Business Administration
- U.S. Department of Commerce
- National Minority Supplier Development Council
- National Minority Business Council (or similar local or regional council)
- Women’s Business Enterprise National Council
- Any State Certification

**NOTE**: Intalere will not act as a certification agency.